

**NEWS**



**For Immediate Release**

**Executive Impact Group**

**Ronald J. Pion, M.D., Healthcare Strategist and EiG Advisor, Joins Galen Capital Group as Special Advisor**

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Business Wire

MCLEAN, Va.--(BUSINESS WIRE)--Jan. 13, 2004--Galen Capital Group, LLC, a merchant banking firm dedicated to the healthcare industry, announced that Ronald J. Pion, M.D. has joined the firm as a Special Advisor. An accomplished healthcare industry professional, Dr. Pion brings significant insight and experience in developing companies and defining business strategies that break down barriers to quality patient services.

"Our clients will reap tremendous benefit from the expertise Ron brings, having served in significant leadership roles in both public and private companies in the healthcare arena," stated William P. Danielczyk, Chairman of Galen Capital Group. "As a physician, visionary and business professional, Ron combines a practitioner's perspective with healthcare industry expertise and corporate experience that will be invaluable to our clients."

"Galen Capital Group stands apart as a merchant banking firm that has the skills, knowledge and wisdom to help companies in the healthcare arena successfully achieve their business objectives," said Dr. Pion. "I look forward to working with Bill and his team to help companies optimize their business models and, ultimately, enhance the quality of life for patients and family members."

Dr. Pion began his career in academics serving on the faculty of the University of Washington and the University of Hawaii. Having recognized at an early stage the benefits technology and new media bring to the practice of medicine, he became a pioneer in the area of medical telecommunications.

In 1991, Dr. Pion joined the turnaround team at ABBEY Healthcare Group and provided consulting services through the company's private placement and IPO in 1992 and the formation of the resulting company, Apria Healthcare. A former director at Lido Capital, Dr. Pion is currently Chairman and CEO of Medical Telecommunications Associates and serves on various boards. He graduated from New York University and New York Medical College and is a Clinical Professor at the UCLA School of Medicine.

About Galen Capital Group, LLC

Galen Capital Group, LLC ([www.galencapitalgroup.com](http://www.galencapitalgroup.com)) is a merchant banking firm serving middle market companies primarily in the healthcare industry. GCG offers transaction execution and advisory services in areas of M&A, leveraged buyouts, mezzanine, equity and debt financing, PIPE equity funds, and private & public placements. Headquartered in Washington, DC, the firm also has an office in San Diego.

About EiG

EiG provides management advisory, executive coaching, business analysis, and strategy development services for biotech, healthcare, and technology industries. EiG is based in San Francisco, and has its east coast operations in Ft. Lauderdale.

To learn more about Executive Impact Group and its services, call 415-821-9994, or visit [www.executiveimpactgroup.com](http://www.executiveimpactgroup.com).